

lawyers & consultants

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vincent | young



## lawyers & consultants

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**In a world shrouded in shades of grey, we make things black and white.**

Vincent Young are specialists to the construction, property, engineering, infrastructure, and resources industries.

Our **Construction & Commercial** team, led by Brett Vincent and Craig Young, stands at the gritty interface between the site and the rest of the world.

Our **Property & Projects** team, led by the highly experienced Mike Ellis, works to achieve your project and transaction goals within the risk profile appropriate to you and to the deal.

Our **Contracts & Claims Consultancy** team provides a cost-effective solution for managing contractual risk and provides simple, pragmatic advice to both senior management and project teams.

We are hands on. We manage every matter as if it were our own. For each matter, we mix and match our lawyers and consultants to seamlessly produce cost effective, high quality work consistent with the client risk profile.

Vincent Young is a true specialist boutique law firm. Each of our Directors has leading law firm backgrounds and we provide this top-tier experience at boutique pricing.

**There are no ivory towers at Vincent Young.**

# lawyers

construction & commercial



## construction & commercial lawyers

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### **We run every matter hard.**

We aren't like other law firms. The Directors responsible for your matters have construction and heavy engineering industry backgrounds in addition to law – giving them a sophisticated, in-depth understanding of the issues from the client's perspective.

When circumstances demand, we seamlessly involve our contract and claims management consultants to craft a single cost-effective solution.

We speak plainly and provide no-nonsense advice. We manage deals to completion and resolve disputes.

Our focus is ensuring that our clients enter reasonable contracts, keep out of disputes and, if they are in dispute, that they achieve as successful an outcome as the circumstances allow.

Our lawyers manage every matter within the timeframe, budget and risk profile agreed with you.

### **Your contracts and disputes are in safe hands.**

## Our legal services include:

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### CONTRACTS

Review, drafting, advice and continuing legal management.

### CLAIMS

Avoidance, preparation, defence and delay analysis.

### DISPUTES

Full representation for dispute management and resolution, mediation, expert determination, arbitration and litigation.

### SEMINARS AND IN-HOUSE TRAINING

Specialist training for contracts, security of payment legislation and personal property law.

### SECURITY OF PAYMENT CLAIMS

Preparation and response to adjudication applications under the security of payment regime.

### COMMERCIAL

All aspects of commercial law for the construction, engineering, development, infrastructure and resources industries.



## property & projects lawyers

**“... when working with Michael, you can deal with issues with confidence.”**

(Chambers Global, The World's Leading Lawyers for Business)

Every deal has objectives, a budget, projected timeframe, risk profile and at times, regulatory requirements. We understand this operating environment, and our **Property & Projects** team's significant experience enables us to partner with you effectively to achieve your project and transaction goals.

That experience extends across the deal spectrum, whether it's a single sale, a purchase or lease, a multi-tenanted mixed-use transaction, a property or infrastructure development, a sole or syndicated project, a public private partnership or an urban renewal project.

So if you're a private sector developer or investor, a funds manager or financial institution, a government or public sector entity or a social or economic infrastructure developer, we can help.

Our team will work with you to understand all the relevant issues and to achieve successful transaction completion and project delivery.

We're a 'safe pair of hands' backed by experience. Our Executive Director, Mike Ellis, has been a partner in top-tier law firms for over two decades and the leader of a National Property and Projects Group within one of those firms.

**We understand the environment within which you operate.**

## Our legal services include:

### CONTRACTS

Review, drafting, advice and continuing legal management.

### PROPERTY TRANSACTIONS

Sales, purchases, options, agreements for lease and leases, due diligence, advisory work, joint ventures.

### REAL ESTATE PROJECTS

Site consolidation and development; project delivery agreements, other project documents, tripartite agreements, subdivisions and easements.

### GOVERNMENT PROJECTS

EOIs, RFPs, risk analysis, project agreements, urban renewal projects, single and mixed use projects, agreements for lease, infrastructure projects, subdivisions, easements, PAFA Act and procurement issues.

### INFRASTRUCTURE PROJECTS

Procurement and approvals, economic and social infrastructure, PAFA Act, PPP Guidelines, maintenance and operation models, project documentation, negotiation, risk analysis.



# consultants

contracts & claims consultancy

## contracts & claims consultancy

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### Turn the paperwork storm to your advantage.

In the development, construction, engineering and mining industries, you can make money by preparing and submitting your paperwork properly and on time.

Recognising that good paperwork is the key to success, Vincent Young established an in-house contract support and claims consultancy practice.

In our experience, consultancies external to legal firms may not communicate properly or work efficiently with lawyers in complex legal and claim related matters. Our clients have the advantage of consultants who can, as circumstances demand, work independently of, or hand in glove with our lawyers.

Our consultants can work at our offices or at yours, supporting you in your day-to-day business. They can create simple contract administrative systems and train your staff to understand and manage contractual risk.

The technical industry grounding of our team gives our clients the edge over their competitors in all disputes and claims. When our consultants are involved, they become part of your business and deliver stronger commercial outcomes.

### Make paperwork part of your toolkit, not your nightmare.

## Our contracts & claims consultancy services include:

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#### CONTRACT MANAGEMENT ADVICE AND SUPPORT

The full scope of contract management and support, including the identification and preparation of claims and the drafting of contractual correspondence.

#### CLAIMS MANAGEMENT

Management of claims and dispute resolution processes for developers, main contractors, subcontractors and suppliers, including management of other consultants and legal firms.

#### SECURITY OF PAYMENT CLAIMS

The preparation of claims schedules, applications and responses under the security of payment regime.

#### CONTRACT ADVICE AND ANALYSIS

Advice on how best to utilise your contract and avoid potentially serious issues. Reviewing terms of contracts (often that have already been entered into) and preparation of simple document templates, plans and systems to ensure contractual compliance.



## about us

standing together

### standing together

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#### **Shoulder to shoulder.**

Brett Vincent and Craig Young are the founders of Vincent Young.

Both Brett and Craig have extensive practical experience in engineering and construction matters. They're just as comfortable in a site shed as in an office, a meeting room, a boardroom or a courtroom.

Recognising the demand for quality legal and consultancy services specifically for developers, contractors, principals, consultants and subcontractors, Craig and Brett have built a highly specialised construction, engineering and commercial legal practice to service them.

Brett takes a direct, no-nonsense approach to his legal practice – a style that makes him stand out from other lawyers.

Craig is a disputes specialist and is renowned for being highly successful in his field and passionate about his clients.

Their on-site experience means they know first-hand the necessity of practical, timely and cost effective legal advice and consulting services.

Mike Ellis provides his top-tier law firm experience as a 'trusted adviser' for the benefit of his clients. He serves both the private and public sector in the development, investment, funds management, financial, infrastructure, asset management and corporate asset utilisation industries and takes pride in ensuring each matter is dealt with to an uncompromising standard of excellence.

Mike understands the environment within which his clients operate and provides advice which is relevant and pragmatic.

With the combined skills and experience of Brett, Craig, Mike and the Vincent Young team, we can provide a total package of project services from brown or green fields acquisitions through construction, to subdivision, sale or leasing. Work with them and they will stand by you.

**If experienced advisers, time and money matter to you, see us.**

**CONTACT  
US**



## **vincent young**

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**Quality and experience at a boutique price.**

### **contacts**

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